

# We Know Asia

Providing the Best Financial Solutions  
In the Asia-Pacific Region



元大金控

Yuan Da  
Financial Holdings



4Q2022

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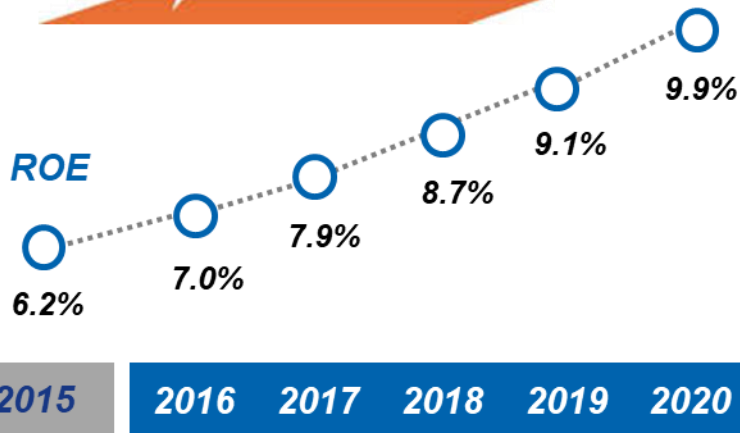
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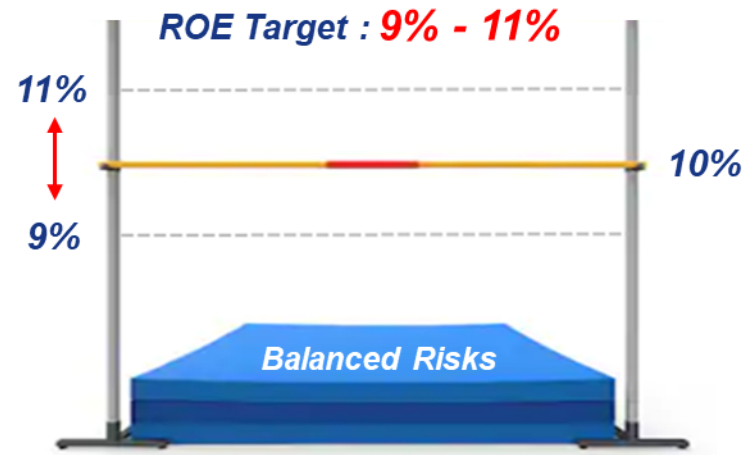
# *Yuanta Profile*

# ROE Target & Dividend Policy (2021-2025)

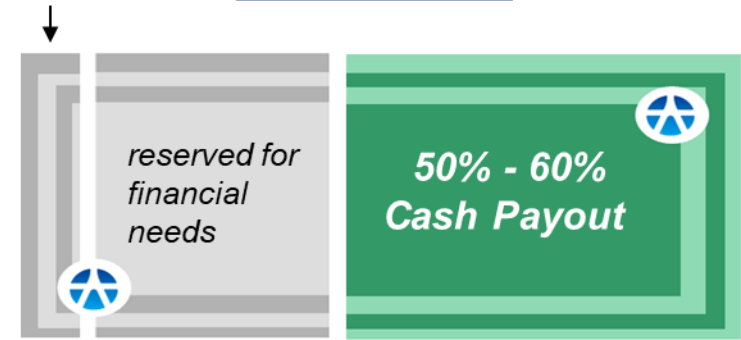
*Not going for rights issues while pursuing sustainable ROE & paying cash dividend*



2021 2022 2023 2024 2025

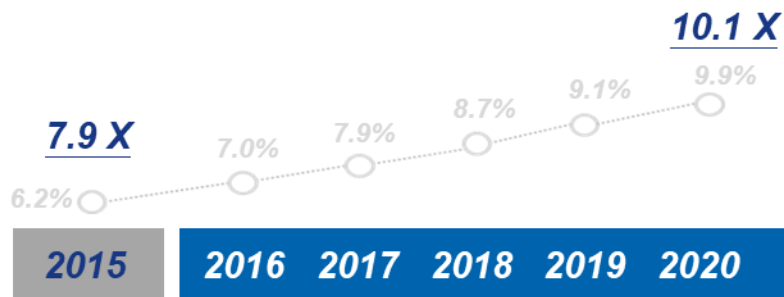


10% legal reserve Dividend Policy

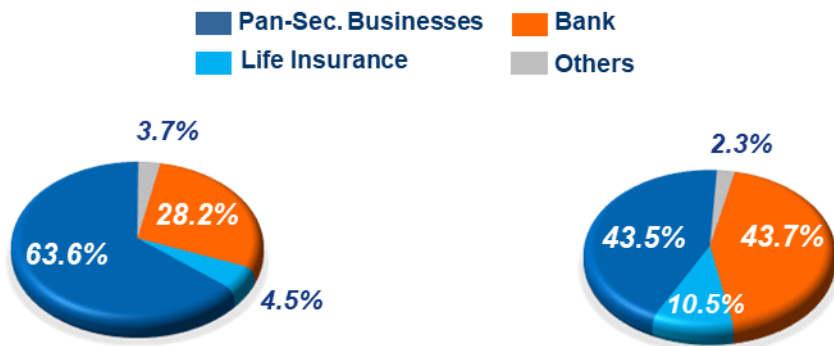


# Elevated Leverage Boosts ROE Growth

## Financial Leverage



## Equity Weighting



Note:

- 1) Pan-Sec. subsidiaries include Yuanta Securities, Yuanta Securities Finance, Yuanta Futures and Yuanta Funds.
- 2) The equity weighting reflects the distribution among all subsidiaries only.

# 12 X

Priority : Organic Growth

2021 2022 2023 2024 2025

## Sufficient Capital in Support of Future Growth

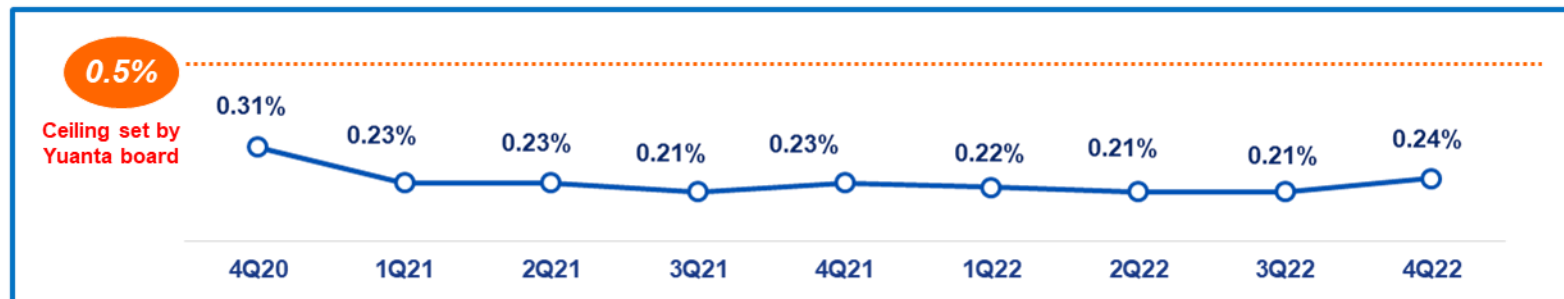
	CAR	Minimum Requirement	Leverage
Yuanta FHC (consolidated)	147.8%	100%	11.8
Yuanta Sec. (standalone)	479.5%	250%*	3.2
Yuanta Bank	14.7%	10.5%	15.3
Yuanta Life	502.4%	200%	16.8

Note:

- 1) \* Application for new business will be constrained if CAR is below 250%.
- 2) Data as of Dec. 31, 2022.

# Downside Risk Kept on a Tight Leash

Yuanta's Historical VaR to Net Worth Ratio



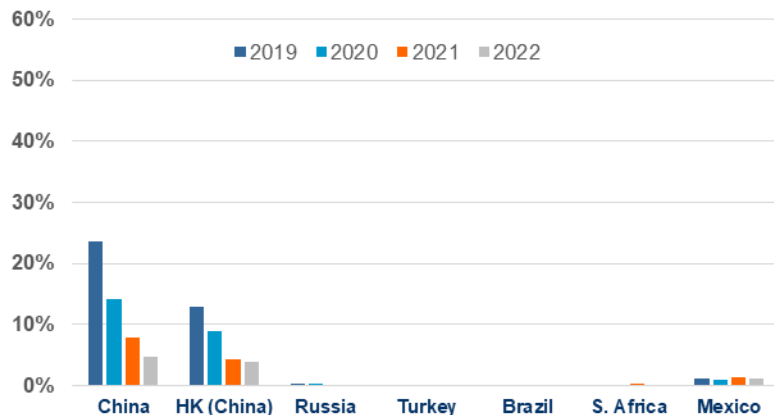
2022 VaR by Risk Type for Trading Activities

Unit: NT\$ mn

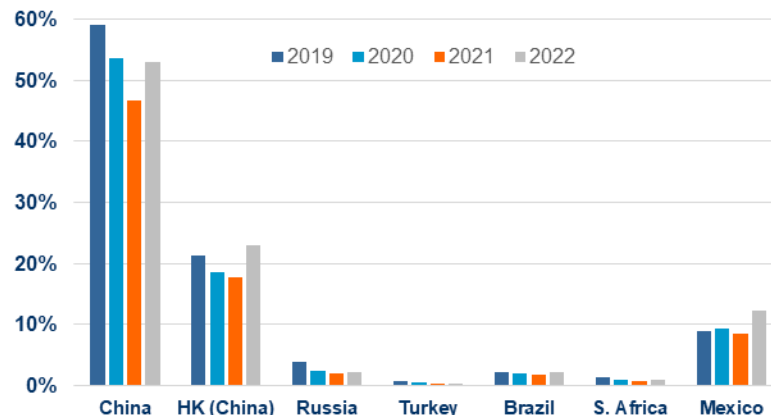
<i>Value at Risk for 1 day at 99% confidence</i>	As of Dec. 30	Average	High	Low
Interest Rate	137.0	150.6	211.8	103.8
Equities	213.0	284.5	501.6	122.7
Foreign Exchange	676.0	433.7	762.6	219.1
Commodities	12.8	73.5	204.7	9.2
Diversification Effect	- 420.7	- 406.7		
<b>Total</b>	<b>618.1</b>	<b>535.6</b>		
<b>VaR / Net Worth</b>	<b>0.24%</b>	<b>0.21%</b>		

# Overseas Exposures to Shareholders' Equity

Yuanta Financial Holdings



All Financial Holdings (By Country)



Note: Overseas exposures include lending and investments.

## Fixed Income Positions of Yuanta FHC (4Q22)

Credit Rating	<u>Securities</u>		<u>Bank</u>		<u>Life</u>		<u>Yuanta FHC</u>	
	NTD	FCY	NTD	FCY	NTD	FCY	NTD	FCY
<b>AAA ~ A</b>	87%	80%	100%	100%	95%	74%	97%	83%
<b>A- ~ BBB-</b>	13%	20%	0%	0%	5%	26%	3%	17%
<b>Non-Investment Grade</b>	0%	0%	0%	0%	0%	0%	0%	0%
<b>Duration (Year)</b>	2.1	3.1	4.4	3.3	11.7	14.0	5.3	9.7

Source: Yuanta FHC ; Banking Bureau



# Results Overview

## FHC Financial Performance

Unit: NT\$ mn	2021	2022	YoY	4Q21	3Q22	4Q22	QoQ	YoY
Total Assets	3,023,019	3,017,694	0%	3,023,612	2,978,626	3,017,694	1%	0%
Common Shares (mn)	12,137	12,502	3%	12,137	12,502	12,502	0%	3%
Shareholders' Equity (standalone)	269,035	256,368	-5%	269,035	248,608	256,368	3%	-5%
BVPS	22.17	20.51	-7%	22.17	19.89	20.51	3%	-7%
Double Leverage Ratio	112.01%	113.44%	1%	112.01%	113.77%	113.44%	0%	1%
Net Income (standalone)	34,866	21,456	-38%	6,551	8,082	1,851	-77%	-72%
EPS (NT\$)	2.87	1.72	-40%	0.54	0.65	0.15	-77%	-72%
ROE (%) YTD annualized	13.3%	8.2%	-39%	13.3%	10.1%	8.2%		

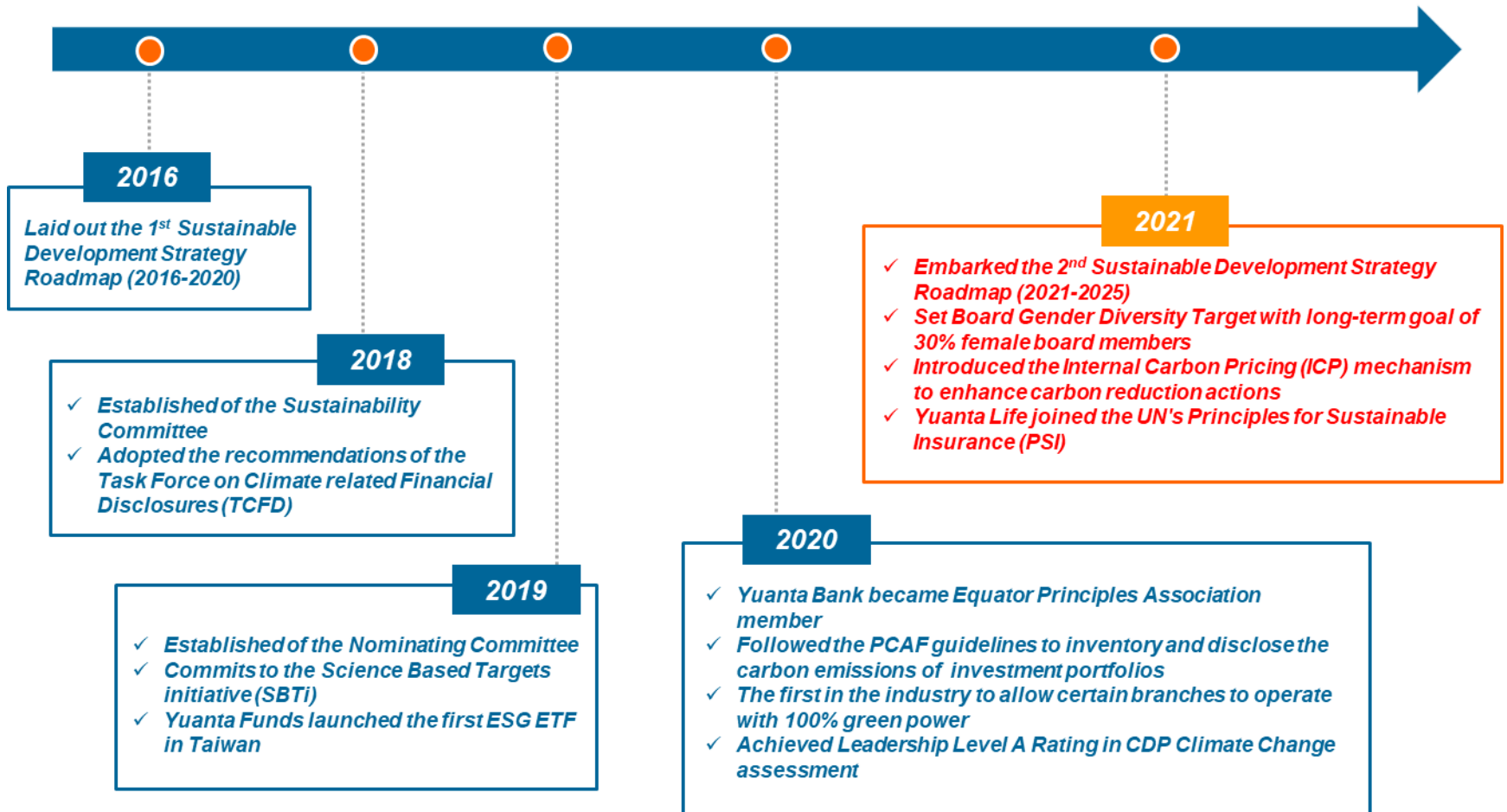
Note:

1) 4Q22 numbers are un-audited.

## Net Income by Subsidiary (standalone)

Unit: NT\$ mn	2021	2022	YoY	4Q21	3Q22	4Q22	QoQ	YoY
Yuanta Securities	23,293	12,052	-48%	4,682	3,154	2,333	-26%	-50%
Yuanta Bank	8,022	7,288	-9%	1,087	2,869	1,306	-54%	20%
Yuanta Futures (66.27%)	860	1,145	33%	127	370	323	-13%	154%
Yuanta Funds (74.71%)	1,919	1,821	-5%	460	470	511	9%	11%
Yuanta AMC	139	126	-9%	28	35	35	0%	25%
Yuanta Venture Capital	939	(197)	-121%	213	166	(74)	-145%	-135%
Yuanta Life	2,074	1,377	-34%	278	1,421	(2,186)	-254%	-886%

# ESG Sustainability Roadmap



# Yuanta Commitment to Sustainability

## Net-Zero Carbon Emissions

## Sustainable Finance

## Talent Cultivation

Commitments

- Supporting Paris Climate Agreement's "50% global carbon reduction by 2030 & net-zero carbon emissions by 2050" target.
- Group-wide carbon governance and carbon reduction target setting with reference to SBT and PCAF.

- Incorporating environmental and social risk considerations in the evaluation of financial instruments and projects, and strengthening the assessment of climate risks according to TCFD framework.

- Besides using our financial expertise to train employees to perform multiple functions internally, Yuanta also spreads financial knowledge to students, the general public, and the senior community, so that Yuanta, the public, and our customers can grow together.

Initiatives

### 1) Green Energy Procurement and Use

- Signed Renewable Energy PPA
- 4 green-power sites supply electricity and will expand the use of green power to other subsidiaries
- Joined the RE10x10 Climate Pledge initiative with a declaration of 10% of our total electricity consumption using green energy by 2023 and 100% renewable energy by 2050

### 2) Carbon Governance

- Inventoried and disclosed the carbon emissions of each investment and financing portfolio according to SBT and PCAF
- Completed the setting of long-term carbon reduction targets for Scopes 1 and 2
- Introduced the ICP mechanism to evaluate the benefits of energy-saving and carbon-reduction projects by carbon pricing

### 1) ) Climate Risks, Opportunities & Financial Disc.

- Promoting a project to quantify the financial impact of climate risk in investment and credit according to the framework for climate scenario analysis proposed by UNEP Finance Initiative.
- Completed the TCFD initiative signature and introduced climate transition risk analysis tools

### 2) Responsible Crediting

- Based on "Sustainable Finance Guidelines" each subsidiary incorporates ESG factors according to its business characteristics to control its investment portfolio
- Became a member bank of Equator Principles Association and established the operating methods and procedures based on Equator Principles, carried out environmental and social risk classification, and integrated the review process into the original credit granting process.

### 1) Green Financial Talent Devel. Program

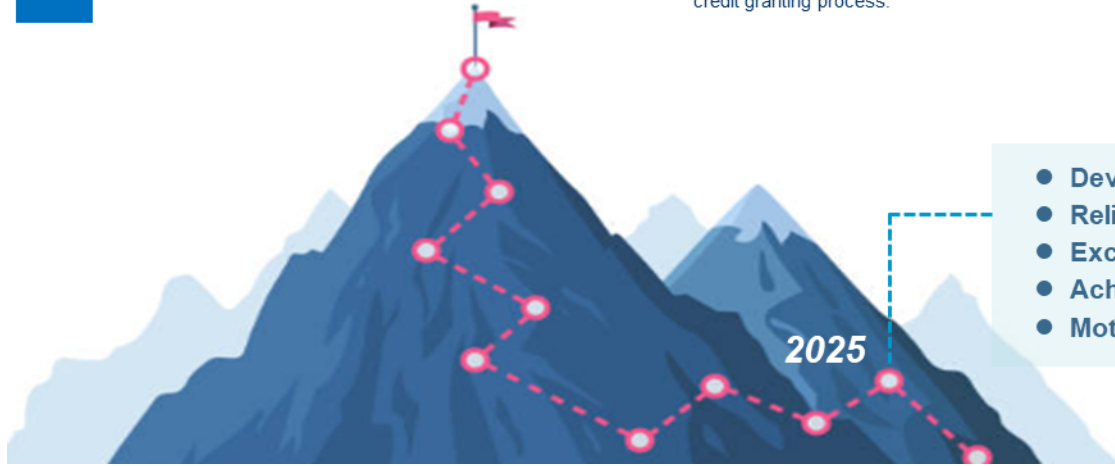
- All employees are required to attend sustainability and green finance promotion training
- For staff involved in green finance business, we arrange participation in green finance forums, seminars, sustainable finance courses, and certifications

### 2) New Generation Financial Literacy

- Disseminating financial knowledge through industry-academia collaboration
- Holding various simulation contests for university students to help them to accumulate trading experience and establish correct investment concepts and financial habits

## Sustainability Goals (2021-2025)

- Devotion : Comprehensive Social Engagement
- Reliability : Trusted Brand
- Exchange : Green Pioneer in Environmental Change
- Achievement : Happy Workplace
- Motivation : Corporate Governance Leader





# Sustainability Goals (2021-2025)

## Devotion



### Comprehensive Social Engagement

- With “Philanthropic Platform” at the center, connecting the stakeholders and utilizing the financial expertise & capability to help solve social & environmental issues and becoming a sound & dependable partner of social welfare groups
- Expanding the accessibility & use of financial services via Fin-Tech to allow all customers to have reasonable access to financial services

## Reliability



### Trusted Brand

- Implementation of ESG criteria into investment & financing decisions including adding environmental & social risks assessment to the process to enhance responsible investment practices; guiding & encouraging customers to place greater attention to going green, environmental, & social issues
- Products & services innovation, cultivating a paperless culture with development in digital finance
- Enhancement of information security defense system with adoption of the security operation center mechanism

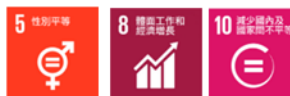
## Exchange



### Green Pioneer in Environmental Change

- Integration of climate change risks into operational decisions
- Alignment with global trends in energy conservation & carbon reduction including maintaining CDP A list performance; compliance with ISO20400 sustainable procurement guidance; adoption of Science Based Targets framework to manage overall group carbon emissions goal; reducing average waste per person across the group & water usage and increasing usage of renewable energy
- Encouraging suppliers to promote environmental sustainability and upholding basic human rights

## Achievement



### Happy Workplace

- Providing a comprehensive salary & benefits system and creating a sound career development system with a comprehensive edge to attract & retain employees
- Building an equal, friendly, healthy & safe workplace
- Encouraging the management & employees to commit to ESG corporate sustainability through linkage between sustainability KPIs & long-term rewards

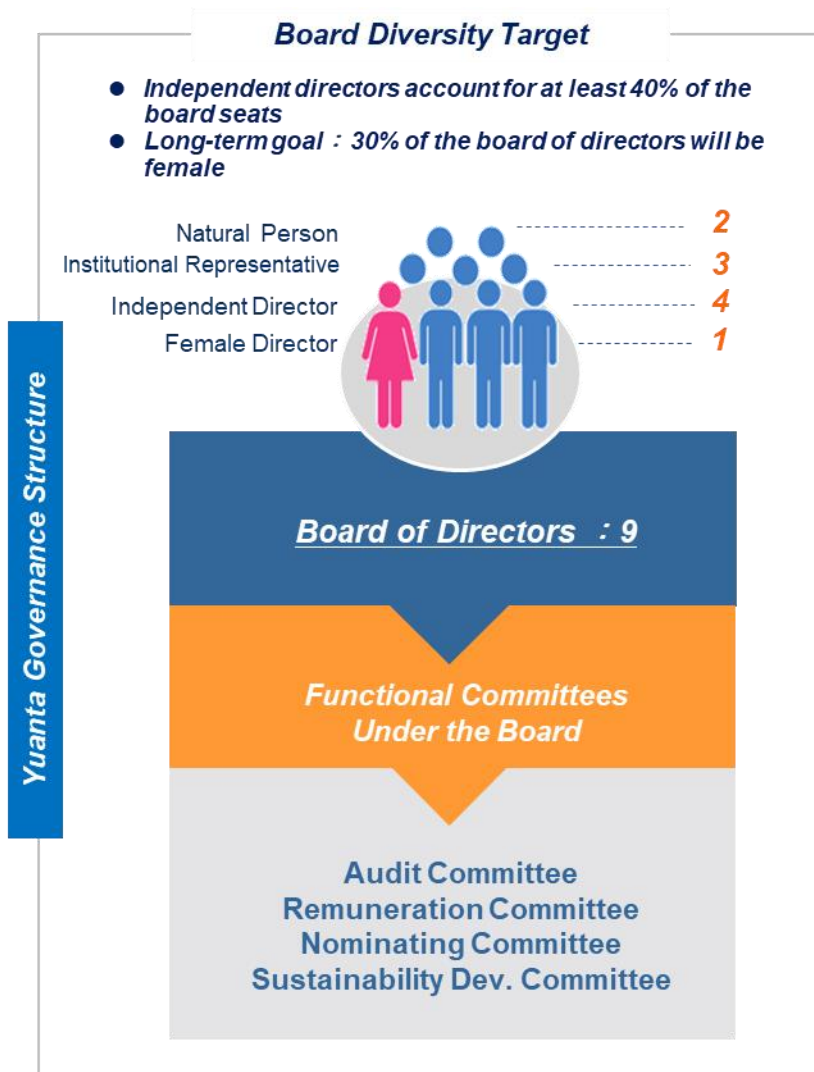
## Motivation



### Corporate Governance Leader

- Improving the corporate governance structure, strengthening the functions & effectiveness of the board of directors, and enhancing the transparency to ensure corporate sustainability & sound management of the company
- Engaging regulatory compliance to reduce operational risks
- Establishing a comprehensive risk identification system including assessment of impact level from climate change risks to enhance the quality of risk management, and ensure sustainable & sound business operations

# Operation Based on ESG Sustainability



### Global Recognitions

- DJSI World Index
- DJSI Emerging Markets Index
- FTSE4Good Emerging Index
- Sustainability Yearbook Gold Class
- Bloomberg Gender Equality Index
- MSCI ESG A Rating
- CDP Leadership Level A
- FTSE4Good TIP Taiwan ESG Index



# ***Business Review***

## ***Pan-Securities Businesses***



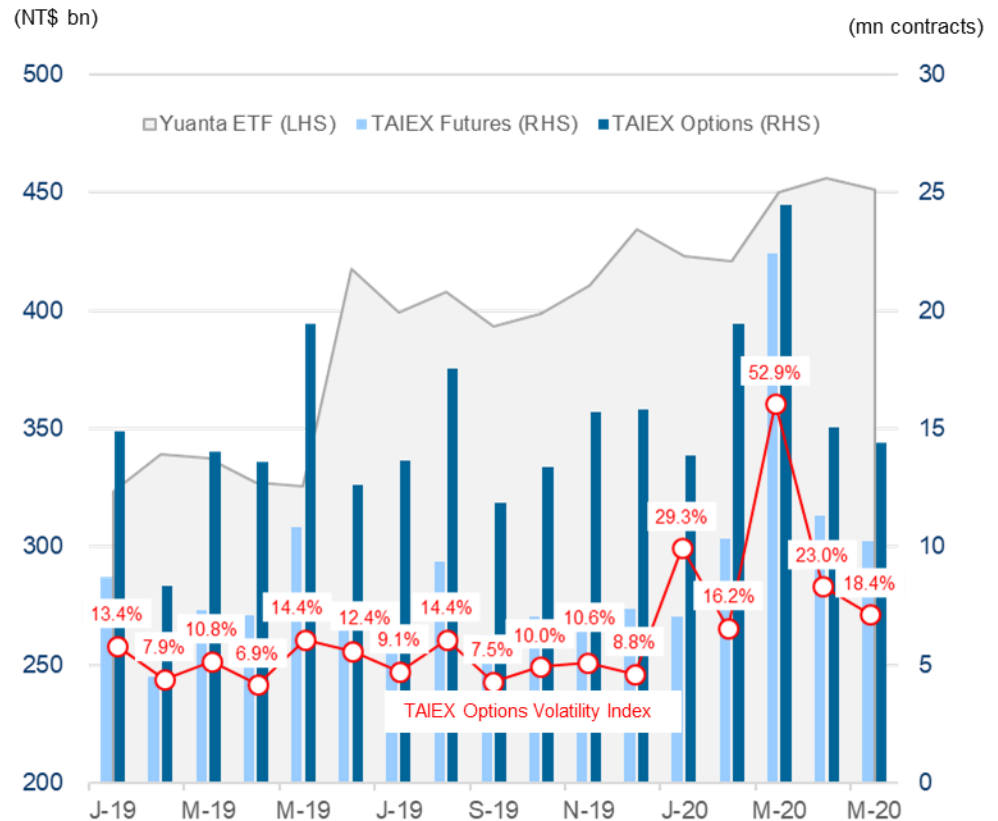
# Stunning Performance Driven by Natural Hedge Model



**Historical ROE Performance**

	2018	2019	2020	2021	2022
<b>Yuanta Sec.</b>	9.5%	9.2%	13.6%	19.4%	9.1%
<b>Yuanta Futures</b>	12.8%	13.3%	10.3%	7.1%	9.1%
<b>Yuanta Funds</b>	24.2%	26.3%	33.5%	33.9%	30.5%
<b>Pan-Sec. Subsidiaries</b>	10.4%	10.2%	14.1%	18.9%	10.0%

**Intense Volatility Drove Up Hedging Demands of ETF, Futures & Options Products**



Note: 2022 numbers are un-audited

Source: Yuanta Sec., Yuanta Funds, Yuanta Futures, and Taiwan Futures Exchange

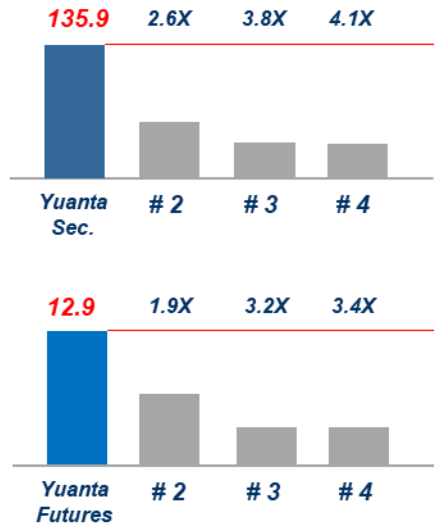
# Yuanta Unsurpassably Leads TWN's Sec. Market

➤ **Unrivalled in Sec. Industry With a Wide Range of Product Lines**

Yuanta Sec.	Market share
Brokerage	11.9%
Margin Financing	19.0%
Online Trading	16.7%
SBL	28.9%
Non Purpose Lending	50.1%
Market Maker in COMM Futures	30.2%
<b>Yuanta Futures</b>	
Futures	22.0%
Options	19.2%
<b>Yuanta Funds</b>	
Public Funds	17.4%
ETF Funds	30.2%

➤ **Strong Balance Sheet**

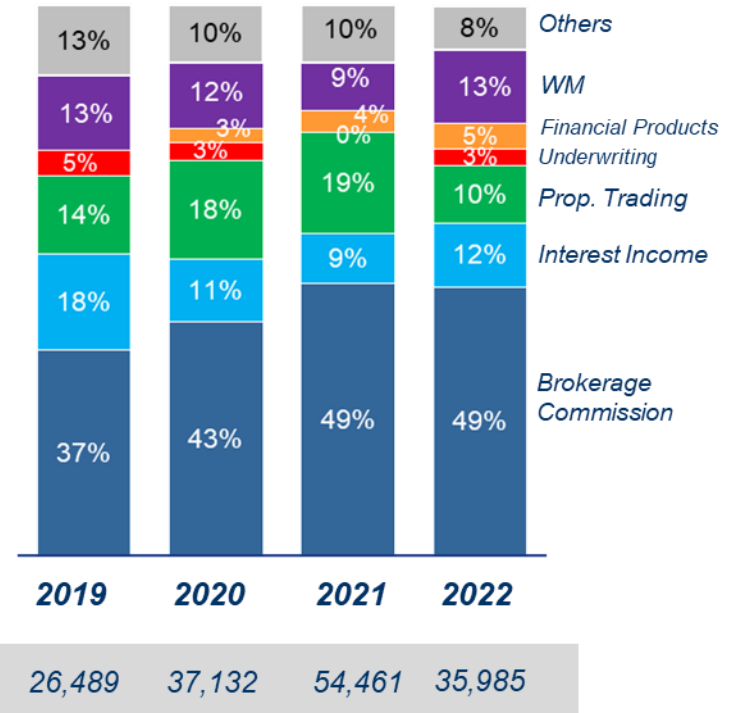
(NT\$ bn)



NT\$ mn

Total Net Revenue

**Revenue Breakdown for Pan-Sec. Businesses**



Note:

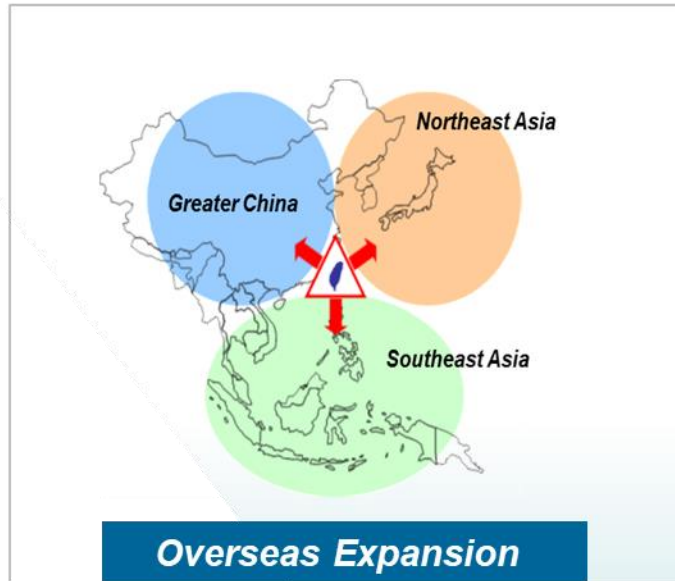
1) Pan-Securities businesses include Yuanta Sec. Yuanta Futures, Yuanta Funds and Yuanta Sec. Finance.

Note: Data as of Dec. 31, 2022

Source: Yuanta Securities, Yuanta Funds, Yuanta Futures



# Domestic Brokerage Business Diversified



# Becoming an Asia-Pacific Regional Broker



**Building up Asia-Pacific Platform**



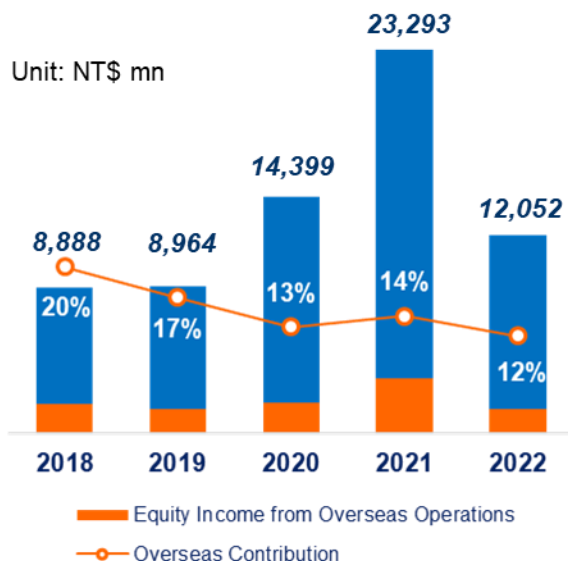
**Scaling up Market Position**



**Enhancing Overseas Contribution**

Net Income of Yuanta Sec.

Unit: NT\$ mn



**Yuanta Korea**  
 Market share : 1.7%  
 Ranking: # 9

**Yuanta Indonesia**  
 Market share : 1.1%

**Yuanta HK**  
 Market share : 0.1%

**Yuanta Thailand**  
 Market share : 3.4%  
 Ranking: # 10

**Yuanta Vietnam**  
 Market share : 1.5%

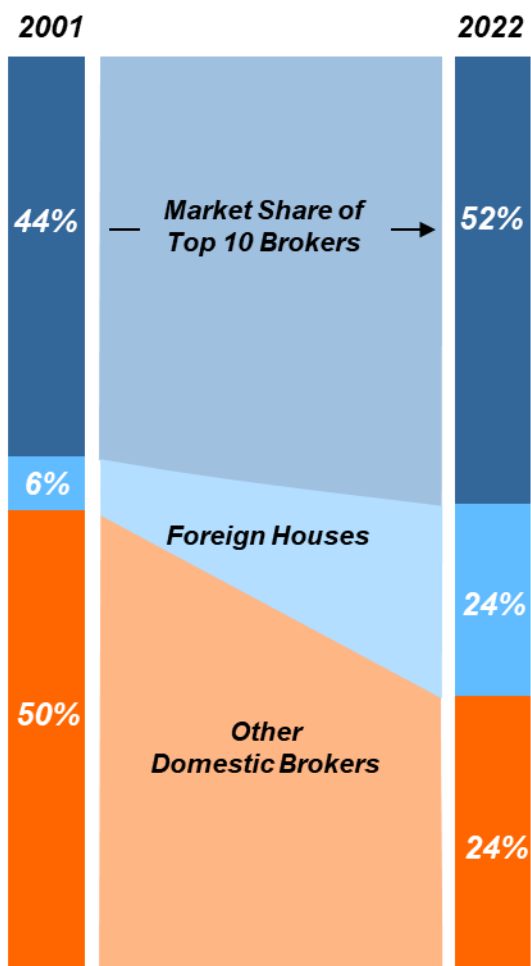
**Yuanta Cambodia**



Note: Data as of Dec. 31, 2022 and 2022 numbers are un-audited.

# Brokerage Mkt Share Boost by New Retail Investors

## Change in Brokerage Market Share

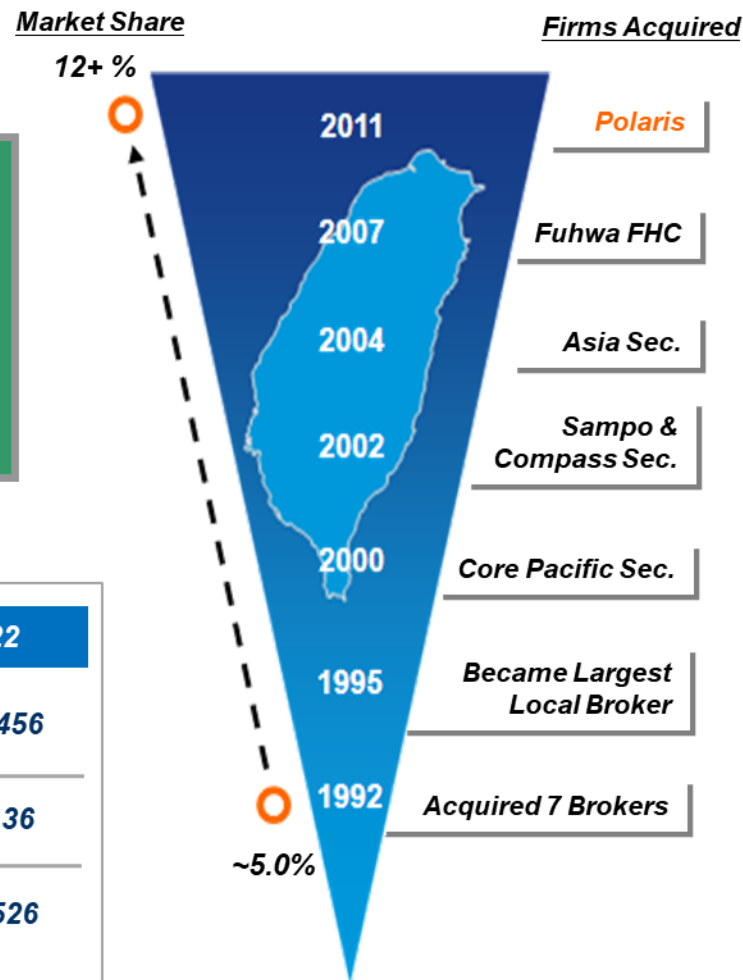


	2021	2022
<b>Yuanta</b>	<b>13.1%</b>	<b>11.9%</b>
KGI	10.7%	10.4%
Fubon	6.1%	4.9%
SinoPac	4.9%	4.9%
Cathay	3.5%	3.8%

### Yuanta Securities

	2021	2022
<b>New Accounts Opened (monthly avg.)</b>	<b>22,035</b>	<b>13,456</b>
<b>Active Accounts (mn)</b>	<b>1.26</b>	<b>1.36</b>
<b>Big Punters (monthly transactions over NTD 50 mn)</b>	<b>6,427</b>	<b>3,526</b>

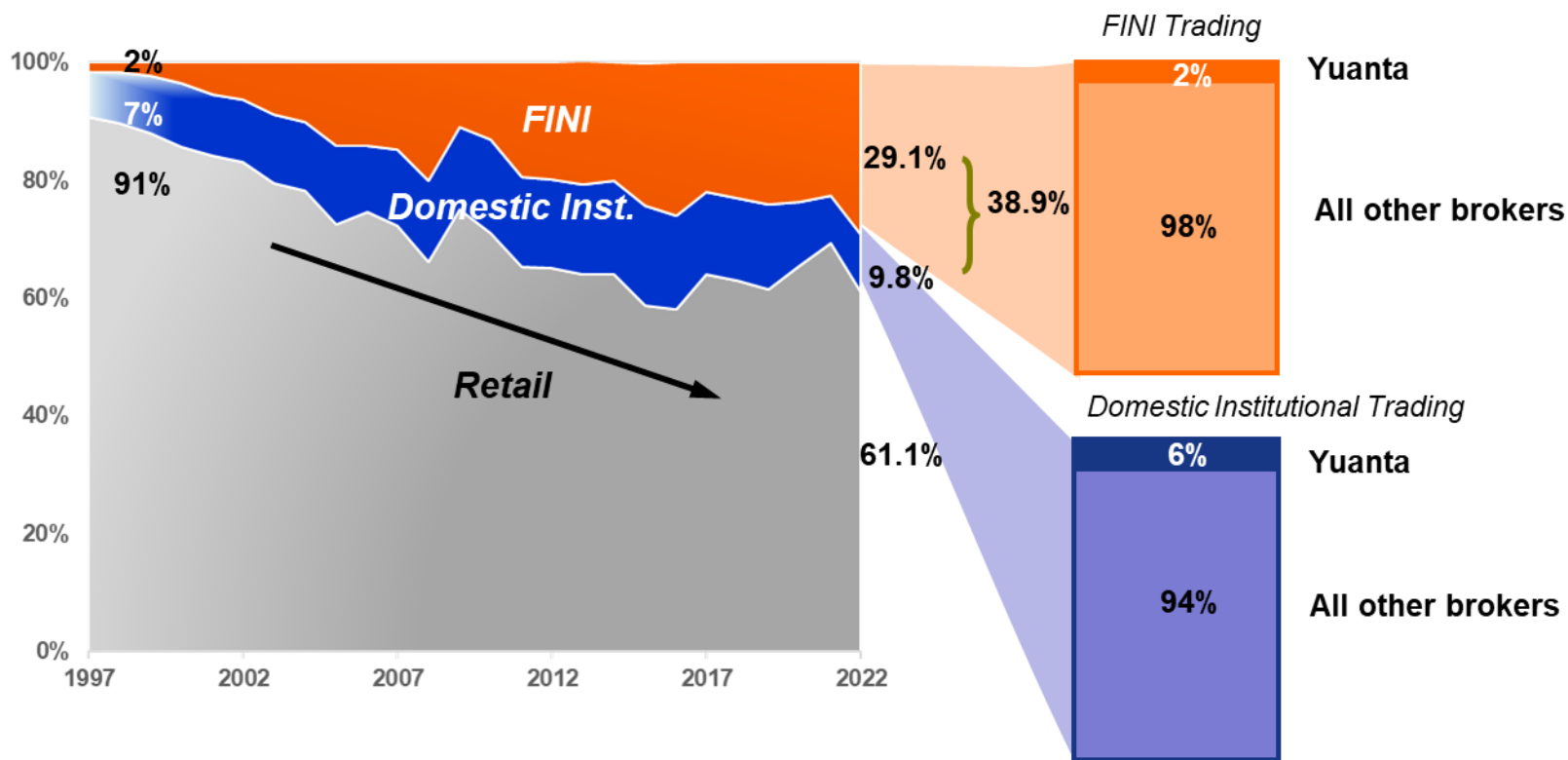
## Yuanta's Rise to Dominance



# Retail Participation Has Bottomed Out Since 2016

Market Participation

Yuanta's Inst. Mkt. Share (2022)

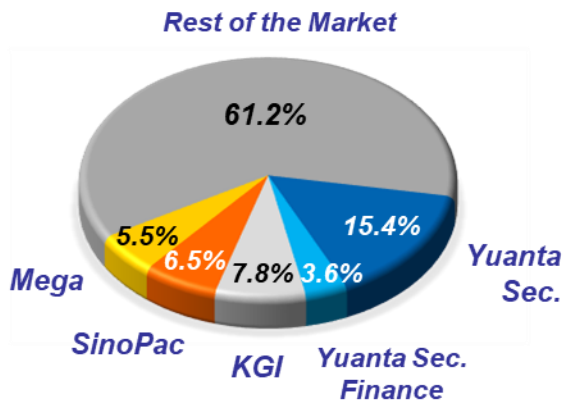


Note: Calculated using TAIEX plus OTC trading volume

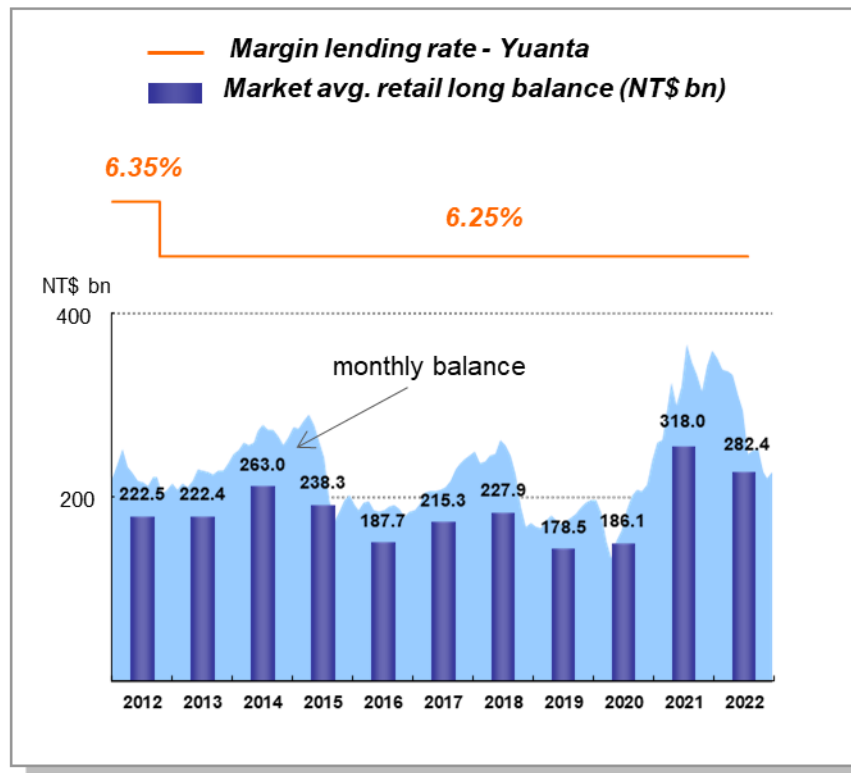
Source: Securities and Futures Bureau (Taiwan) ; Yuanta Securities

# Dominant Leader in Margin Financing

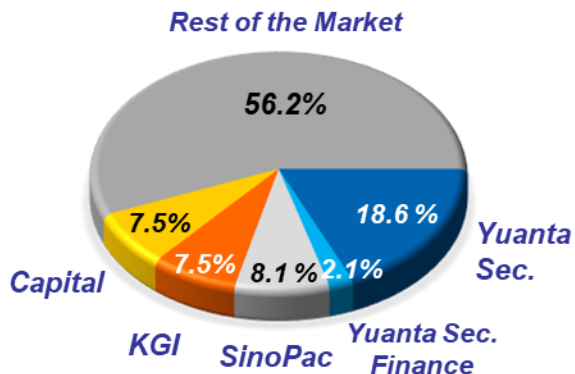
Long Margin Market Share (2022)



Long Margin Trends



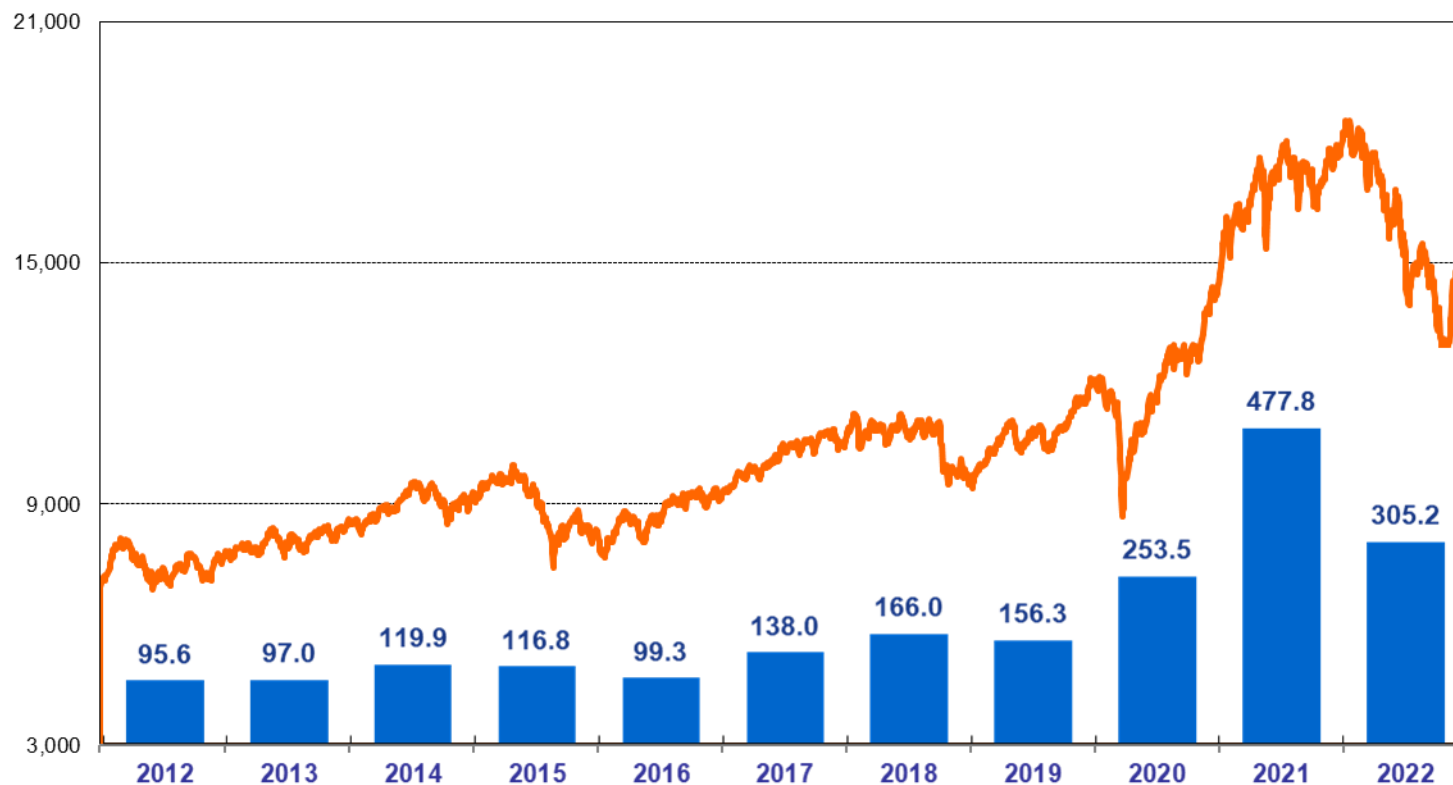
Short Margin Market Share (2022)



Source: Taiwan Stock Exchange; Taipei Exchange

# Taiwan Historical Index and Trading Volume

Securities Average Daily Turnover Volume (NT\$ bn)



Source: Taiwan Stock Exchange; Taipei Exchange

# Securities Revenue Sources Diversified

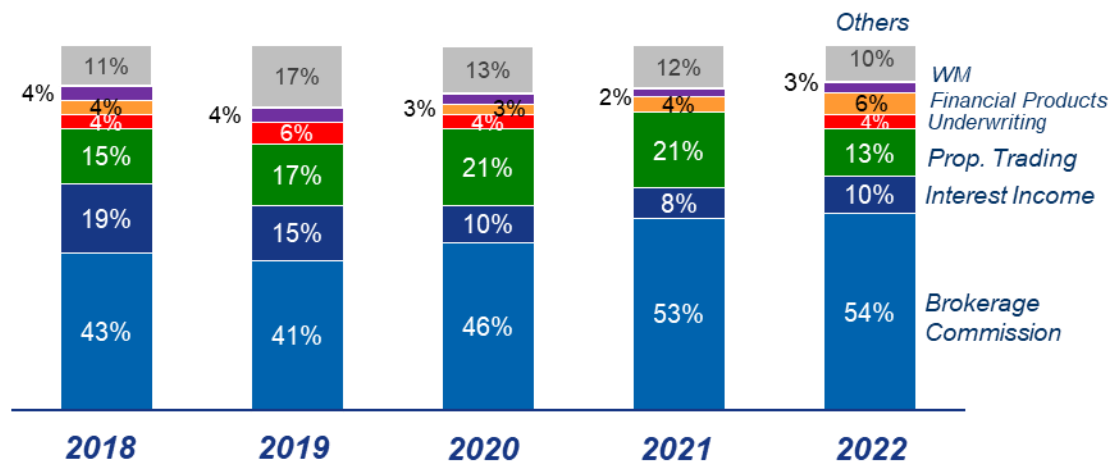
Notes:

1) Yuanta Sec. Finance has become a subsidiary of Yuanta Securities from Yuanta Financial Holdings since March 26, 2019. Yuanta Securities totally recognized NT\$ 436mn of earnings under equity method investment for Yuanta Sec. Finance in 2019.

2) Yuanta Sec. was the lead underwriter with stand-by commitment of Yang Ming Marine Transport's SPO (ticker 2609.TT). The share price of Yang Ming dropped after its new shares listing in July. Yuanta has fully disposed of all underwritten positions and the related losses have been reflected in the net income of July 2021.

3) 4Q22 numbers are un-audited

**Yuanta Securities' Revenue Breakdown**





NT\$ mn	2021	2022	YoY	4Q21	3Q22	4Q22	QoQ	YoY
Brokerage Commission	25,183	15,753	-37%	5,760	3,667	3,545	-3%	-38%
Interest Income	3,940	2,773	-30%	1,008	512	306	-40%	-70%
Prop. Trading	9,927	3,704	-63%	2,072	1,602	533	-67%	-74%
Underwriting	2	1,133	55439%	543	173	207	20%	-62%
Financial Products	2,064	1,661	-20%	601	343	365	6%	-39%
WM Fee Income	1,115	814	-27%	207	197	160	-19%	-23%
Others	5,618	3,088	-45%	121	644	1,198	86%	888%
<b>Total Net Revenue</b>	<b>47,849</b>	<b>28,927</b>	<b>-40%</b>	<b>10,312</b>	<b>7,138</b>	<b>6,315</b>	<b>-12%</b>	<b>-39%</b>

# Key Role in Branding & Production

**Comprehensive Product Line**

Best Asset Mgmt Company in Taiwan  
The Leading ETF Issuer in Asia

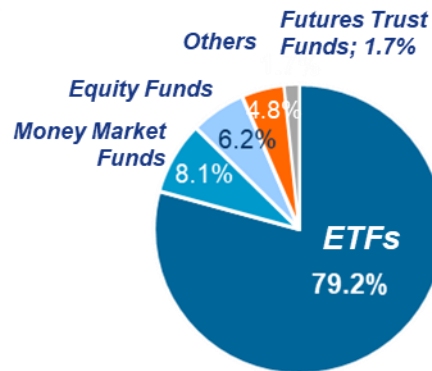



- Domestic Equity Funds
- Money Market Funds
- Int'l Equity Funds
- ETFs
- Balanced Funds
- REITs Funds
- Fund of Funds
- Int'l Multi-asset Funds
- Fixed-income Funds
- Futures-based Funds
- Index Funds
- Feeder Funds
- Futures Trust Funds
- Private Equity Funds
- Discretionary Mandate

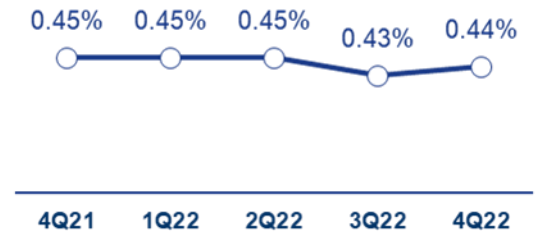
AUM of Public Funds



2022 Public Funds Structure



Avg. Margin Trend



Source: Yuanta Funds

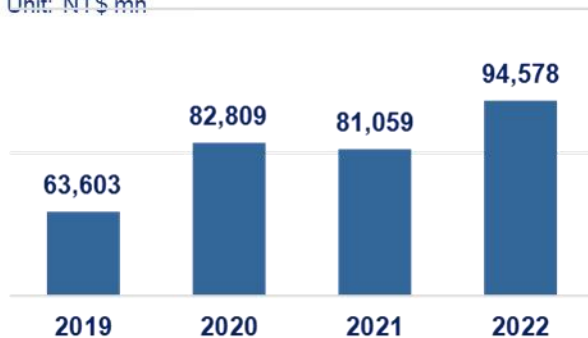


# Link from Equities to Futures ; Taiwan to World



Margin Deposits (standalone)

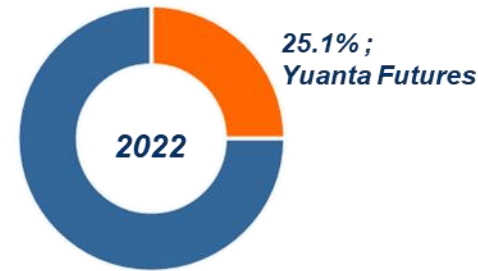
Unit: NT\$ mn



Margin Deposits Market Share



Int'l Futures Market Share



# ***Business Review***

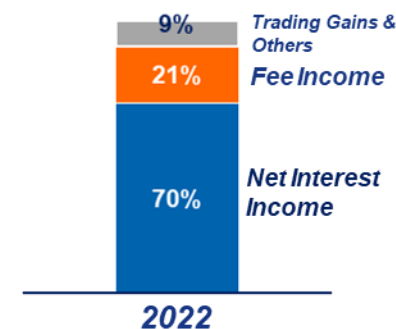
***Yuanta Bank***

# Financial Overview

## Financial Snapshot – Yuanta Bank

NT\$ mn	2021	2022	YoY	4Q21	3Q22	4Q22	QoQ	YoY
Net interest income	12,627	13,767	9%	3,238	3,643	3,477	-5%	7%
Fee income	5,056	4,085	-19%	1,112	1,003	856	-15%	-23%
Trading gains & others	3,237	1,844	-43%	141	1,343	606	-55%	330%
ECB FX gains or losses	(182)	668	-466%	(39)	445	(228)	-151%	483%
Operating income	20,738	20,364	-2%	4,452	6,434	4,711	-27%	6%
Operating expenses	(11,023)	(11,177)	1%	(2,800)	(2,897)	(2,839)	-2%	1%
Pre-provision profit	9,715	9,187	-5%	1,652	3,537	1,872	-47%	13%
Net provision	(540)	(347)	-36%	(333)	(89)	(155)	74%	-53%
Income before tax	9,175	8,840	-4%	1,319	3,448	1,717	-50%	30%
Net income	8,022	7,288	-9%	1,087	2,868	1,307	-54%	20%
EPS	1.08	0.99	-9%	0.14	0.39	0.18	-55%	26%
ROA (YTD annualized)	0.52%	0.43%	-17%	0.52%	0.48%	0.43%		
ROE (YTD annualized)	6.5%	6.2%	-4%	6.5%	6.9%	6.2%		

## Revenue Breakdown



\* NT\$ 668 mn of FX gains were excluded from 2022 revenue breakdown

## Capital Adequacy

	2020	2021	2022
CET1	13.99%	12.87%	11.26%
Tier I	14.72%	13.54%	12.02%
BIS	16.98%	15.41%	14.65%

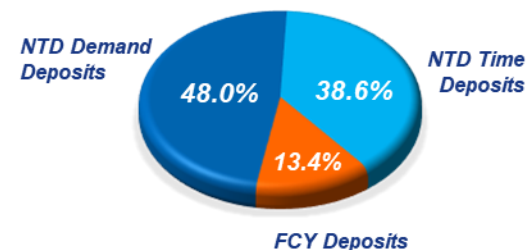
### Note:

- 1) Yuanta Bank has US\$ 223mn in assets which have not yet been converted to NTD after 70% of TCB's ECBs were converted into TC Bank common shares in June 2016 and it posted NT\$ 668mn of FX gains in 2022 on TCB's USD CB.
- 2) 4Q22 numbers are un-audited.

# Loan and Deposit Breakdown

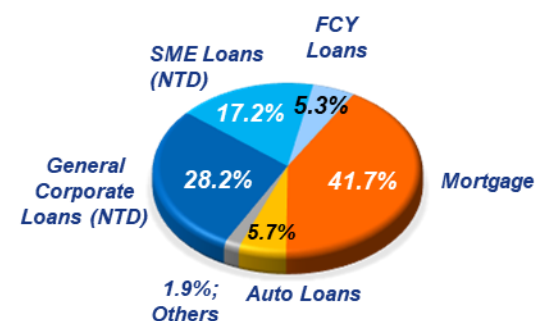
## Deposit Breakdown

NT\$ mn	4Q21	3Q22	4Q22	QoQ	YoY
NTD Demand Deposits	767,169	718,246	707,549	-1%	-8%
NTD Time Deposits	526,027	527,404	568,972	8%	8%
Postal Savings Redeposit & Others	5,107	473	0	-100%	-100%
Subtotal	1,298,303	1,246,123	1,276,521	2%	-2%
Foreign Currency Deposits	163,980	211,563	196,938	-7%	20%
<b>Total</b>	<b>1,462,283</b>	<b>1,457,686</b>	<b>1,473,459</b>	<b>1%</b>	<b>1%</b>



## Loan Breakdown

NT\$ mn	4Q21	3Q22	4Q22	QoQ	YoY
<b>Corporate Banking</b>	<b>413,600</b>	<b>455,344</b>	<b>494,429</b>	<b>9%</b>	<b>20%</b>
General Corporate Loans	190,760	240,378	274,963	14%	44%
SME Loans	166,273	161,251	167,962	4%	1%
Foreign Currency Loans	55,977	53,528	51,454	-4%	-8%
Non-Accrual Loans	590	187	50	-73%	-92%
<b>Consumer Banking</b>	<b>449,500</b>	<b>473,119</b>	<b>481,134</b>	<b>2%</b>	<b>7%</b>
Mortgage Loans	382,358	401,641	406,743	1%	6%
Auto Loans	50,239	53,068	55,200	4%	10%
Unsecured Personal Loans	12,552	15,151	16,140	7%	29%
Others	4,121	3,107	2,947	-5%	-28%
Non-Accrual Loans	230	152	104	-32%	-55%
<b>Total</b>	<b>863,100</b>	<b>928,463</b>	<b>975,563</b>	<b>5%</b>	<b>13%</b>



Note:

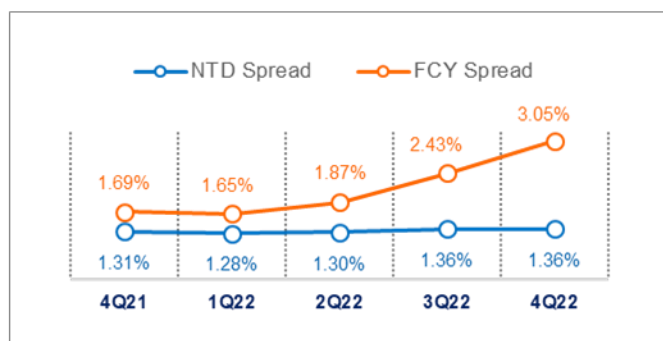
1) 4Q22 numbers are un-audited

# NIM and Spread

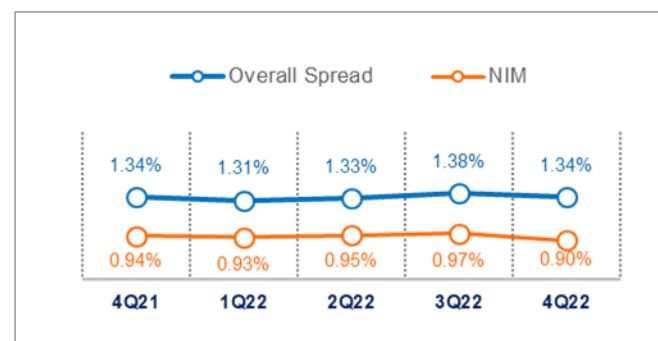
## Interest Income Breakdown

NT\$ mn	2021	2022	YoY	4Q21	3Q22	4Q22	QoQ	YoY
Interest Income	16,957	21,860	29%	4,321	5,857	6,798	16%	57%
Loan interest	13,462	16,715	24%	3,436	4,435	5,101	15%	48%
Interest income from marketable securities	3,193	4,608	44%	808	1,270	1,498	18%	85%
Other interest	302	537	78%	77	152	199	31%	158%
Interest Expenses	(4,330)	(8,093)	87%	(1,083)	(2,214)	(3,321)	50%	207%
Net Interest Income	12,627	13,767	9%	3,238	3,643	3,477	-5%	7%
Loan to Deposit Ratio	59.0%	66.2%	12%	59.0%	63.7%	66.2%	4%	12%

## NTD Spread & FCY Spread



## NIM and Overall Spread



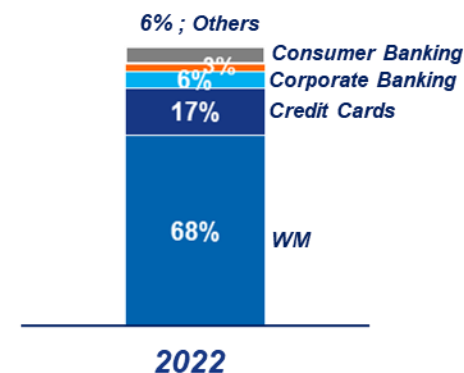
Note:

1) 4Q22 numbers are un-audited

# Fee Income Breakdown

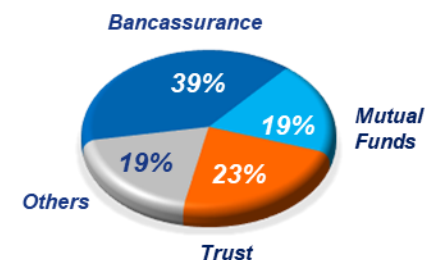
## Fee Income Breakdown

NT\$ mn	2021	2022	YoY	4Q21	3Q22	4Q22	QoQ	YoY
Fee Income	6,260	5,415	-13%	1,459	1,341	1,210	-10%	-17%
Wealth Management	4,409	3,669	-17%	994	905	745	-18%	-25%
Credit Cards	924	909	-2%	237	230	253	10%	7%
Corporate Banking	403	300	-26%	83	62	73	18%	-12%
Consumer Banking	181	187	3%	51	47	52	11%	2%
Others	343	350	2%	94	97	87	-10%	-7%
Fee Expenses	(1,204)	(1,330)	10%	(347)	(338)	(354)	5%	2%
Net Fee Income	5,056	4,085	-19%	1,112	1,003	856	-15%	-23%



## WM Fee Breakdown

NT\$ mn	2021	2022	YoY	4Q21	3Q22	4Q22	QoQ	YoY
Mutual Funds	1,628	677	-58%	362	134	139	4%	-62%
Bancassurance	1,551	1,447	-7%	330	317	231	-27%	-30%
Trust	943	844	-10%	240	208	211	1%	-12%
Structured & Others	287	701	144%	62	246	164	-33%	165%
WM fee Income	4,409	3,669	-17%	994	905	745	-18%	-25%



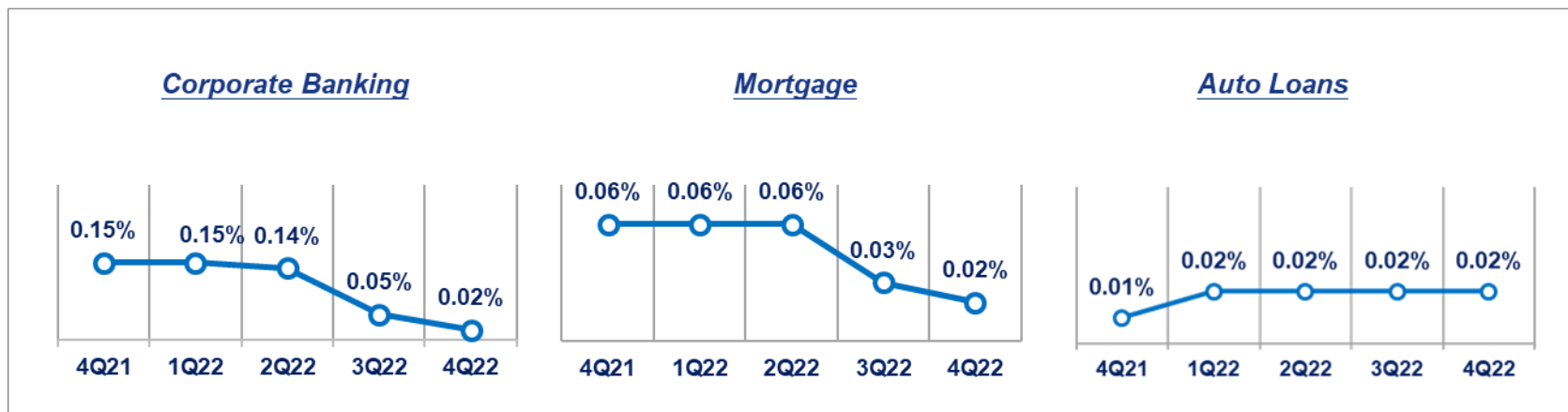
Note:

1) 4Q22 numbers are un-audited

# Asset Quality

NT\$ mn	2021	2022	YoY	4Q21	3Q22	4Q22	QoQ	YoY
Net Provisions	540	347	-36%	333	89	155	74%	-53%
NPL	853	201	-76%	853	396	201	-49%	-76%
Loan Loss Reserves	12,238	13,303	9%	12,238	13,121	13,303	1%	9%
NPL Ratio	0.10%	0.02%	-80%	0.10%	0.04%	0.02%	-50%	-80%
NPL Coverage Ratio	1434.5%	6609.3%	361%	1434.5%	3313.5%	6609.3%	99%	361%
Reserve to Loan Ratio	1.42%	1.36%	-4%	1.42%	1.41%	1.36%	-4%	-4%

## NPL Ratio by Major Business



Note:

1) 4Q22 numbers are un-audited

# *Appendix*



# Balance Sheet of Yuanta FHC & Major Subsidiaries

Data as of Dec. 31, 2022

NT\$ mn	Yuanta Sec. (Standalone)	Yuanta Bank (Standalone)	Yuanta Life	Yuanta FHC (Standalone)	Yuanta FHC (Consolidated)
Cash and due from banks	64,080	96,566	6,671	6,509	156,020
Financial assets at FVTPL	93,852	89,188	35,531	0	420,065
Financial assets at FVOCI	76,294	212,621	20,608	66	339,712
Financial assets at AC	0	254,723	281,078	0	540,529
Bills and bonds sold under RS	0	33,014	3,205	0	94,073
Loans (net)	0	962,260	7,651	0	995,199
A/R (net)	93,655	20,635	2,802	271	202,342
LT investments under equity method	58,014	4,932	0	290,752	3,432
Other assets	44,175	39,105	57,509	508	266,322
<b>Total assets</b>	<b>430,070</b>	<b>1,713,044</b>	<b>415,055</b>	<b>298,106</b>	<b>3,017,694</b>
Financial liabilities at FVTPL	65,457	3,811	4,454	0	134,823
Bills and bonds sold under RP	81,773	36,546	0	0	224,137
A/P (net)	49,332	8,849	1,387	2,929	154,359
Deposits and remittances	0	1,473,531	0	0	1,407,441
Bonds payable	23,500	28,700	0	36,500	102,488
Provisions	1,122	860	351,277	35	363,691
Other liabilities	73,000	48,867	35,083	2,274	353,372
<b>Total liabilities</b>	<b>294,184</b>	<b>1,601,164</b>	<b>392,201</b>	<b>41,738</b>	<b>2,740,311</b>
Common shares (mn)	6,593	7,394	2,374	12,502	12,502
<b>Total shareholders' equity</b>	<b>135,886</b>	<b>111,880</b>	<b>22,854</b>	<b>256,368</b>	<b>277,383</b>

Note: 4Q22 numbers are un-audited

# P&L of Yuanta FHC & Major Subsidiaries

Data as of Dec. 31, 2022

NT\$ mn	Yuanta Sec. (Standalone)	Yuanta Bank (Standalone)	Yuanta Life	Yuanta FHC (Standalone)	Yuanta FHC (Consolidated)
Net interest income	3,467	13,767	10,482	(261)	30,701
Net fee income	14,561	4,085	(1,899)	0	25,120
Net insurance income	0	0	13,378	0	13,378
Other income	8,630	2,374	1,034	90	22,111
LT investment income	2,241	138	0	22,908	192
<b>Total operating income</b>	<b>28,899</b>	<b>20,364</b>	<b>22,995</b>	<b>22,737</b>	<b>91,502</b>
Provision for bad debt and reserve for guarantee policy	28	(346)	0	0	(318)
Net change in insurance reserve	0	0	(19,690)	0	(19,534)
<b>Operating expenses</b>	<b>(14,895)</b>	<b>(11,178)</b>	<b>(1,638)</b>	<b>(975)</b>	<b>(43,237)</b>
Income before tax	14,032	8,840	1,667	21,762	28,413
<b>Net income</b>	<b>12,052</b>	<b>7,288</b>	<b>1,377</b>	<b>21,456</b>	<b>22,710</b>
EPS	1.83	0.99	0.58	1.72	
<b>ROE (YTD annualized)</b>	<b>9.1%</b>	<b>6.2%</b>	<b>5.3%</b>	<b>8.2%</b>	<b>8.0%</b>

Note: 2022 numbers are un-audited

# Yuanta FHC Financial Summary

*(Consolidated Base)*

NT\$ mn	2021	2022	YoY	4Q21	3Q22	4Q22	QoQ	YoY
Net interest income	29,974	30,701	2%	7,759	7,724	7,412	-4%	-4%
Net fee income	40,606	25,120	-38%	9,109	5,875	5,300	-10%	-42%
Net insurance income	16,021	13,378	-16%	1,674	2,195	840	-62%	-50%
Other income	32,640	22,303	-32%	4,433	9,145	2,719	-70%	-39%
<b>Total operating income</b>	<b>119,241</b>	<b>91,502</b>	<b>-23%</b>	<b>22,975</b>	<b>24,939</b>	<b>16,271</b>	<b>-35%</b>	<b>-29%</b>
Provision for bad debt	(534)	(318)	-40%	(416)	(78)	(149)	91%	-64%
Net change in insurance reserve	(21,301)	(19,534)	-8%	(3,559)	(3,927)	(3,014)	-23%	-15%
<b>Operating expenses</b>	<b>(53,264)</b>	<b>(43,236)</b>	<b>-19%</b>	<b>(12,230)</b>	<b>(10,815)</b>	<b>(10,276)</b>	<b>-5%</b>	<b>-16%</b>
Income before tax	44,142	28,414	-36%	6,770	10,119	2,832	-72%	-58%
<b>Net income</b>	<b>37,191</b>	<b>22,710</b>	<b>-39%</b>	<b>6,240</b>	<b>8,453</b>	<b>2,088</b>	<b>-75%</b>	<b>-67%</b>
Net Income attr. to parent company	34,866	21,456	-38%	6,551	8,082	1,851	-77%	-72%
<b>Total assets</b>	<b>3,023,019</b>	<b>3,017,694</b>	<b>0%</b>	<b>3,023,612</b>	<b>2,978,626</b>	<b>3,017,694</b>	<b>1%</b>	<b>0%</b>
Common shares (mn)	12,137	12,502	3%	12,137	12,502	12,502	0%	3%
<b>Total shareholders' equity</b>	<b>289,080</b>	<b>277,383</b>	<b>-4%</b>	<b>289,080</b>	<b>268,263</b>	<b>277,383</b>	<b>3%</b>	<b>-4%</b>
Equity attr. to parent company	269,035	256,368	-5%	269,035	248,608	256,368	3%	-5%
BVPS	22.17	20.51	-7%	22.17	19.89	20.51	3%	-7%

Note: 4Q22 numbers are un-audited

# Yuanta Sec. Financial Summary

*(Consolidated Base)*

NT\$ mn	2021	2022	YoY	4Q21	3Q22	4Q22	QoQ	YoY
Net fee income	37,759	23,515	-38%	8,719	5,393	5,097	-5%	-42%
Net interest income	9,759	6,798	-30%	2,384	1,414	894	-37%	-63%
Net investment income	16,052	5,010	-69%	3,029	1,965	1,429	-27%	-53%
Other income	2,766	6,361	130%	(1,667)	1,572	1,617	3%	-197%
<b>Total net revenue</b>	<b>66,335</b>	<b>41,684</b>	<b>-37%</b>	<b>12,464</b>	<b>10,343</b>	<b>9,037</b>	<b>-13%</b>	<b>-27%</b>
Operating expenses	(36,420)	(26,585)	-27%	(7,854)	(6,391)	(6,128)	-4%	-22%
Income before tax	29,915	15,099	-50%	4,610	3,952	2,909	-26%	-37%
<b>Net income</b>	<b>24,819</b>	<b>12,437</b>	<b>-50%</b>	<b>4,212</b>	<b>3,281</b>	<b>2,332</b>	<b>-29%</b>	<b>-45%</b>
Net income attr. to parent company	23,293	12,052	-48%	4,682	3,154	2,332	-26%	-50%
EPS	3.89	1.83	-53%	0.78	0.48	0.35	-26%	-55%
<b>ROE (YTD annualized)</b>	<b>19.4%</b>	<b>9.1%</b>	<b>-53%</b>	<b>19.4%</b>	<b>10.0%</b>	<b>9.1%</b>		
<b>Total assets</b>	<b>953,572</b>	<b>823,543</b>	<b>-14%</b>	<b>953,572</b>	<b>834,208</b>	<b>823,543</b>	<b>-1%</b>	<b>-14%</b>
Common shares (mn)	5,982	6,592	10%	5,982	6,592	6,592	0%	10%
<b>Total shareholders' equity</b>	<b>143,271</b>	<b>151,253</b>	<b>6%</b>	<b>143,271</b>	<b>145,187</b>	<b>151,253</b>	<b>4%</b>	<b>6%</b>
Equity attr. to parent company	128,654	135,886	6%	128,654	130,952	135,886	4%	6%

Note:

- 1) 4Q22 numbers are un-audited
- 2) EPS and ROE calculations are standalone

# Yuanta Bank Financial Summary

*(Consolidated Base)*

NT\$ mn	2021	2022	YoY	4Q21	3Q22	4Q22	QoQ	YoY
Net interest income	13,069	14,280	9%	3,352	3,774	3,621	-4%	8%
Net fee income	5,058	4,087	-19%	1,112	1,003	857	-15%	-23%
Other income	2,978	2,384	-20%	94	1,751	336	-81%	257%
<b>Total operating income</b>	<b>21,105</b>	<b>20,751</b>	<b>-2%</b>	<b>4,558</b>	<b>6,528</b>	<b>4,814</b>	<b>-26%</b>	<b>6%</b>
Operating expenses	(11,375)	(11,526)	1%	(2,900)	(2,985)	(2,932)	-2%	1%
<b>Pre-provision operating income</b>	<b>9,730</b>	<b>9,225</b>	<b>-5%</b>	<b>1,658</b>	<b>3,543</b>	<b>1,882</b>	<b>-47%</b>	<b>14%</b>
Net provision	(533)	(362)	-32%	(333)	(88)	(158)	80%	-53%
<b>Net income before tax</b>	<b>9,197</b>	<b>8,863</b>	<b>-4%</b>	<b>1,325</b>	<b>3,455</b>	<b>1,724</b>	<b>-50%</b>	<b>30%</b>
<b>Net income</b>	<b>8,022</b>	<b>7,288</b>	<b>-9%</b>	<b>1,087</b>	<b>2,868</b>	<b>1,307</b>	<b>-54%</b>	<b>20%</b>
<b>Total assets</b>	<b>1,664,361</b>	<b>1,729,378</b>	<b>4%</b>	<b>1,664,361</b>	<b>1,683,091</b>	<b>1,729,378</b>	<b>3%</b>	<b>4%</b>
<b>Common shares (mn)</b>	<b>7,394</b>	<b>7,394</b>	<b>0%</b>	<b>7,394</b>	<b>7,394</b>	<b>7,394</b>	<b>0%</b>	<b>0%</b>
<b>Total shareholders' equity</b>	<b>123,024</b>	<b>111,880</b>	<b>-9%</b>	<b>123,024</b>	<b>108,263</b>	<b>111,880</b>	<b>3%</b>	<b>-9%</b>

Note:

1) 4Q22 numbers are un-audited.

# Yuanta Life Financial Summary

NT\$ mn	2021	2022	YoY	4Q21	3Q22	4Q22	QoQ	YoY
Retained earned premium	36,069	37,673	4%	9,286	8,380	8,578	2%	-8%
Retained claim payment	(19,952)	(24,235)	21%	(7,573)	(6,166)	(7,731)	25%	2%
Net change in insurance liability	(21,456)	(19,690)	-8%	(3,599)	(3,966)	(3,057)	-23%	-15%
Total investment income	11,386	11,491	1%	2,951	4,266	321	-92%	-89%
Others	(2,494)	(1,935)	-22%	(356)	(381)	(356)	-7%	0%
General and administrative expenses	(1,589)	(1,638)	3%	(484)	(395)	(452)	14%	-7%
Income before tax	1,964	1,666	-15%	225	1,738	(2,697)	-255%	-1299%
<b>Net income</b>	<b>2,074</b>	<b>1,377</b>	<b>-34%</b>	<b>278</b>	<b>1,421</b>	<b>(2,186)</b>	<b>-254%</b>	<b>-886%</b>
Ggeneral account	359,804	384,702	7%	359,804	395,554	384,702	-3%	7%
Seperated account	30,725	30,353	-1%	30,725	32,135	30,353	-6%	-1%
<b>Total assets</b>	<b>390,529</b>	<b>415,055</b>	<b>6%</b>	<b>390,529</b>	<b>427,690</b>	<b>415,055</b>	<b>-3%</b>	<b>6%</b>
Reserves for life insurance liabilities	321,992	351,222	9%	321,992	351,595	351,222	0%	9%
<b>Total liabilities</b>	<b>361,294</b>	<b>392,201</b>	<b>9%</b>	<b>361,294</b>	<b>403,651</b>	<b>392,201</b>	<b>-3%</b>	<b>9%</b>
<b>Total shareholders' equity</b>	<b>29,235</b>	<b>22,854</b>	<b>-22%</b>	<b>29,235</b>	<b>24,039</b>	<b>22,854</b>	<b>-5%</b>	<b>-22%</b>
<b>First year premium *</b>	<b>35,531</b>	<b>18,379</b>	<b>-48%</b>	<b>3,319</b>	<b>2,302</b>	<b>1,277</b>	<b>-45%</b>	<b>-62%</b>
<b>Total premium *</b>	<b>68,414</b>	<b>48,768</b>	<b>-29%</b>	<b>10,311</b>	<b>9,377</b>	<b>8,939</b>	<b>-5%</b>	<b>-13%</b>

Note:

- 1) 4Q22 numbers are un-audited
- 2) \* FYP & Total premium include investment-linked policies.

# Yuanta Life Investment Portfolio

NT\$ mn	4Q21		3Q22		4Q22		QoQ	YoY
	Amount	%	Amount	%	Amount	%		
Overseas Fixed Income	212,614	61.3%	261,703	70.1%	256,067	69.6%	-2%	20%
Overseas Equity	3,384	1.0%	1,268	0.3%	1,070	0.3%	-16%	-68%
Domestic Fixed Income	56,495	16.3%	47,368	12.7%	46,669	12.7%	-1%	-17%
Domestic Equity	22,032	6.3%	22,114	5.9%	23,254	6.3%	5%	6%
Loans	7,303	2.1%	7,494	2.0%	7,651	2.1%	2%	5%
Real Estate	12,491	3.6%	12,696	3.4%	13,005	3.5%	2%	4%
Others	493	0.1%	484	0.1%	453	0.1%	-6%	-8%
Deposits and Cash Equivalent	32,208	9.3%	20,254	5.4%	19,677	5.3%	-3%	-39%
<b>Total</b>	<b>347,020</b>	<b>100%</b>	<b>373,381</b>	<b>100%</b>	<b>367,846</b>	<b>100%</b>	<b>-1%</b>	<b>6%</b>
RBC Ratio	556.1%		N/A		502.4%			

Note: 4Q22 numbers are un-audited